

# Business Value Consulting Overview

Our partner's Business Value Consulting (BVC) tools are offered as a complimentary service by our dedicated BVC team. BVC is used for organisations to gain additional insight and value for their business and their solutions.

BVC engagements can run either on-site or remotely, with direct customer input to our BVC team. This allows you to standardise your processes, leading to simplification and consolidation of your data and methods, and ultimately increasing efficiency, productivity, and overall use of the solution.

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## Data Source Assessments

A DSA can provide insights into how customers are using Splunk, identify their data sources and how they are indexed to make the most out of an environment. This can have a new Customer focus for what is to be ingested or for current customers with what has been.



## Prescriptive Value Path

A PVP provides a roadmap for adoption to create good environments, and customers can gain quicker and greater value from their solution. PVPs can have a Security and Observability focus or a general outlook on Splunk as a whole.



## Value Stack

A Value Stack can be used to link potential capabilities and expected outcomes to strategic initiatives to get an overall story for a solution in a customer's environment. This can be tailored as The Success Framework for new customers to get the most right from the start.



## Interactive Value Assessments

An IVA is a tool used to calculate the value for customers of all sizes and scales for current, future, and potential value.



## Interactive Value Assessment Lite

A lite version of the IVA is also available as a less intensive BVC engagement tool for those potential customers who want to know the value of an engagement quickly.



## Cloud Value Calculator

Many companies are looking to the cloud to take their business to the next level; the cloud value calculator can be used to work out if the transition is the best move for their environment.

## Contact Us

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