



# Somerford Solutions

Empowering Digital Transformation and  
Delivering Innovation

Introduction

Solutions Interoperability

Customer First Approach

Added Value



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## Introduction

At Somerford Associates, our mission is to assist organisations in their adoption of cloud services and technologies securely. We specialise in navigating the complexities of hybrid environments and have earned a reputation as trusted partners in delivering scalable solutions with output-driven objectives.

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# Our Focus

The generation of, and demand for, data continues to rise exponentially year on year. In a data driven world, how do we secure our data, maintain confidence in its veracity and ensure availability? How do we use such vast volumes of data effectively to enhance productivity, reduce risk, empower our business decision making, inform and take action?

Somerford specialises in the secure adoption of cloud services and technologies, addressing the challenges of complex hybrid environments. We're renowned for guiding organisations to unlock their potential and achieve scalable, outcome-driven solutions.

As the demand for data surges yearly in our interconnected world, securing, verifying, and ensuring data availability becomes paramount. Our expertise enables our customers to harness vast data volumes effectively, enhancing productivity, risk reduction, informed decision-making, and actionable insights.

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## Diverse Industry Experience



### Experience

FTSE-250  
Private and Public Organisations  
Government, Intelligence & Defence  
Experience across all industries



### High-Quality Service

On-prem  
Hybrid  
Poly Cloud  
Full Cloud

# Solutions Interoperability



Holding top tier partner status with each of our vendor relationships and with a wealth of technical knowledge, we often build bespoke services or applications within the solution to further meet customers business requirements. Having skills across each partner enables further integration and consolidation opportunities.



Our partners provide market-leading solutions spanning infrastructure and cloud monitoring, security, analytics, ITOps and DevOps, recognised by Gartner Magic Quadrant and Forrester Wave as sector leaders. From initial scoping through to technical appraisals, implementation and optimisation, our certified and security cleared staff deliver complete solutions.



Gartner Magic  
Quadrant Leaders



# Customer First Approach



## Customer Success

At Somerford, we go beyond the ordinary, offering added value through our comprehensive services and expertise. This includes creating Centers of Excellence (COEs) to provide flexibility in platform consumption and integration opportunities in various technology environments, from on-premises to hybrid and full cloud.

## Service Catalogue

- Enablement Workshops
- Data Risk Assessment
- Enhanced Support Service
- Cloud Security/Risk Assessment
- Health Checks
- Quarterly Business Reviews
- Technology Integration
- License Audit and Administration
- Business Value Consulting (BVC)
- Ransomware Assessment
- Application Audits
- Supply Chain and Third-Party Risk
- Augmented Support
- Account Management

# The Somerford Model

As experts, our consultants engage customers to understand their data-driven goals and learn how best to implement and manage their environment to address their needs and desired outcomes.

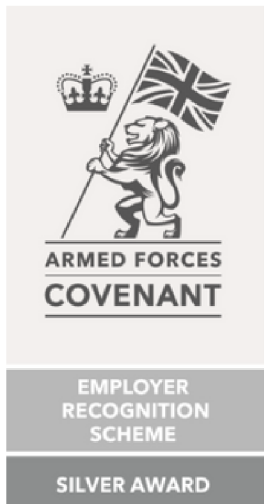
The Somerford model is the foundation of our operations. We are equipped to provide end-to-end delivery support, from design to implementation and support.



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# Our Values

We value people who can't stop thinking about improving the future and who are working today to make that future possible. How can we stay ahead of technology to meet our customers' ever-changing needs? Our forward-thinking employees see the potential of better technologies, processes and ideas through diversity and who drive us and customers forward.



With our long and established history of working with the Ministry of Defence as well as hiring ex-service personnel, we see first-hand the benefit they bring to a business. We employ Veterans, reservists, and military spouses and are keen to do all we can to support them whilst providing a viable route into employment.

We are pleased to become an approved silver-tier partner for the Defence Employer Recognition Scheme's Covenant initiative





# Contact Us

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